



## Rate card (2020)

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### Media skills training

(Theory, content preparation and testing, exercises)

### Business communications training

(Presentations and pitches, investor roadshows, business intelligence gathering, interviews, question and answer sessions, “town halls”, AGMs, change management, business transformations, post-merger integrations, performance evaluations)

(Via videoconference or in an approved client space)

Hourly: \$150.00 (1 trainer - 3 hour minimum)

Hourly: \$275.00 (2 trainers - 3 hour minimum)

Daily: \$950.00 (1 trainer - 7 hours)

Daily: \$2,100.00 (2 trainers - 7 hours)

(Videographer: \$100 per hour or \$600/day)\*

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- Under most circumstances, the services of 2 trainers are recommended
- Rates are for training hours (overtime is billed in 30 minute increments)
- Additional charges apply for preparation of materials, post-training reporting and other extracurricular services
- All exercises (via videoconference and in-house) are recorded
- Entire videoconference sessions are recorded upon request
- The services of a \*videographer are required for in-house groups of more than 6 people (you may request these services for smaller groups)
- Additional charges may apply for travel in the metro Montreal area - additional charges will apply at 50km or more, using CRA-approved mileage rate
- Rates for services that involve groups of 10 or more, special requirements, activities that are scheduled over several days, etc. are quoted
- All taxes are extra – transport fees for equipment and sundry costs are quoted as required
- All inquiries, negotiations and services are pursued with the utmost discretion and in the strictest confidence